



Dr. Alice Sakhel | Senior Consultant

Verification of renewable energies - Heat concepts

Dr. Alice Sakhel works at Hamburg Institut mainly in the field of verification of renewable energies, especially in industry and district heating. Another focus is on heating strategies for residential buildings.

Before joining Hamburg Institut, Dr. Alice Sakhel worked as a consultant for the Federal Government's Science Platform for Climate Protection. Their task is to advise the government – especially the BMU and the BMBF – on current climate protection laws and to provide impetus for legislation. She also worked as a consultant for energy statistics at Agora Energiewende for about two years.

Dr. Alice Sakhel completed her diploma studies in business administration at the University of Cologne, with a specialisation in international management at the FGV in São Paulo. In her doctoral thesis at the University of Hamburg in the field of environmental and energy management, she researched the topics of climate reporting to reduce uncertainties on the financial markets, the effects of external consulting on the implementation of energy efficiency measures in companies, and entrepreneurial handling of uncertainties regarding climate regulations.

Consultancy and research focus:

- Guarantees of origin in industry and district heating
- Heating strategies for residential buildings



Qualification and career

Since 2020	Consultant at Hamburg Institut
2019 – 2020	Consultant for the identification of research potential, bottleneck analyses and conduct- ing policy briefings on the implementation of the Climate Protection Plan 2050, Lenkungskreis der "Wissenschaftsplattform Klimaschutz" der Bundesregierung, Hamburg/Berlin
2017 – 2019	Consultant Energy Statistics and Scenarios, Agora Energiewende, Berlin
2017	Research assistant , Chair of Business Administration, esp. Controlling, Universität Hamburg, Hamburg
2013 – 2017	Research assistant , Chair of Business Administration, esp. Environmental Management, Universität Hamburg, Hamburg
2013 – 2017	PhD , topic: Corporate Risks, Opportunities, and Action in the Context of Climate Change, Chair of Business Administration, especially Energy and Environmental Management, Universität Hamburg
2012	Research assistant, AEC Eisele Consulting, Köln
2011	Intern in the Bundestag office of an MP and member of the Environment Commit- tee,Deutscher Bundestag, Berlin
2010 – 2012	CEMS Master International Management , Universität zu Köln, Fundação Getulio Vargas, São Paulo
2006 – 2012	Diploma in Business Administration , Studied business administration, specialising in: Marketing, Corporate Development and Politics, Universität zu Köln

2018 2018 Schiemann, F. & Sakhel, A. (2018). Carbon Dis-Hoppmann J., Sakhel A., Richert M. (2018): With a closure, Contextual Factors, and Information little help from a stranger: The impact of exter-Asymmetry: The Case of Physical Risk Reportnal change agents on organizational win-win ing. European Accounting Review; Download investments in sustainability, Business Strategy & the Environment 27(7), 1052-1066. Download 2017 2016 Sakhel, A. (2017): Corporate climate risk man-Busch T., Sakhel, A. (2016): The island logic agement: Are European companies prepared? Scaling-up the concept of self-preserving au-Journal of Cleaner Production 165, 103-118. tarky, Journal of Industrial Ecology 20(5), 1008-1009. Download Download 2016 Rodriguez, M., Sakhel, A., Busch, T. (2016): Corporate investments and environmental regulation - The role of regulatory uncertainty, regulation-induced uncertainty, and investment history, European Management Journal 35(1), 91-101. Download

Studies and publications (selection)